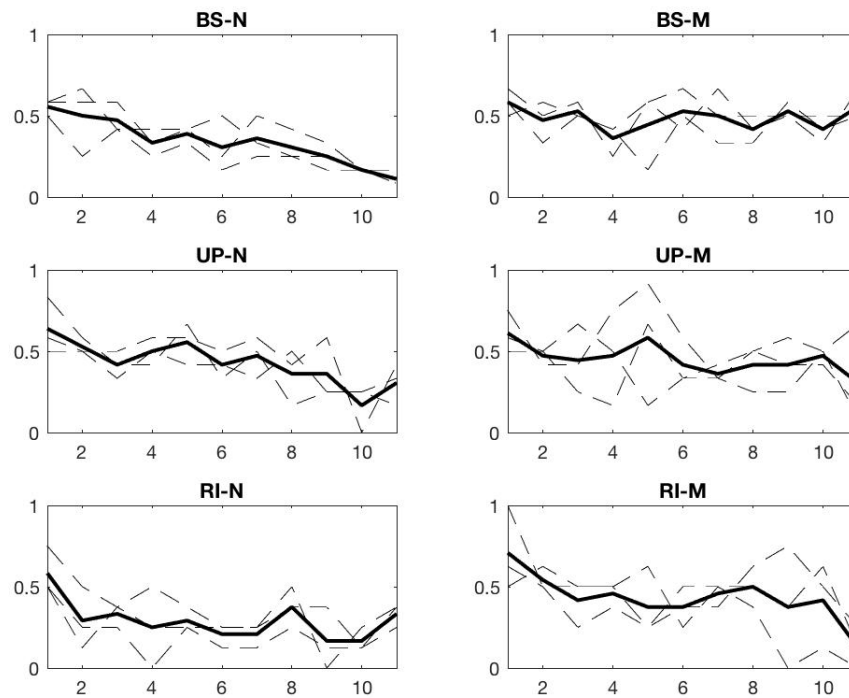


Online Appendix - Individual Results

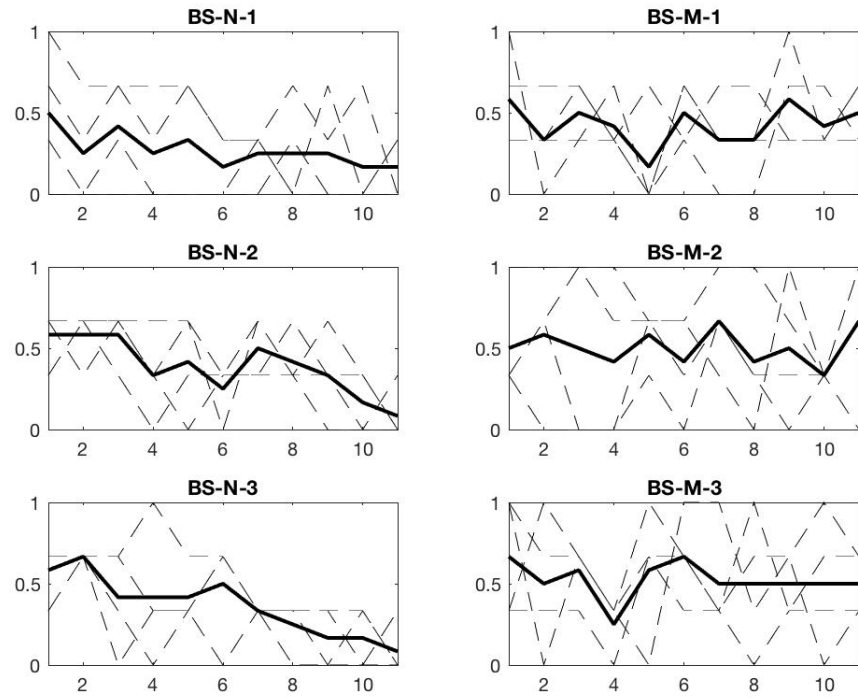
Below we show individual group and session results in addition to the treatment average. Figure 1 shows that session averages track treatment averages closely. So different sessions in the treatment have similar results. Figures 2, 3, and 4, on the other hand, show big variances in group averages. This is not surprising given that there are only 3 subjects that produce per period in BS and UP treatments, and 2 subjects in RI treatments. Thus, different groups often have very different results in a particular period.

Figure 1: Treatments and Sessions Average Production Rates



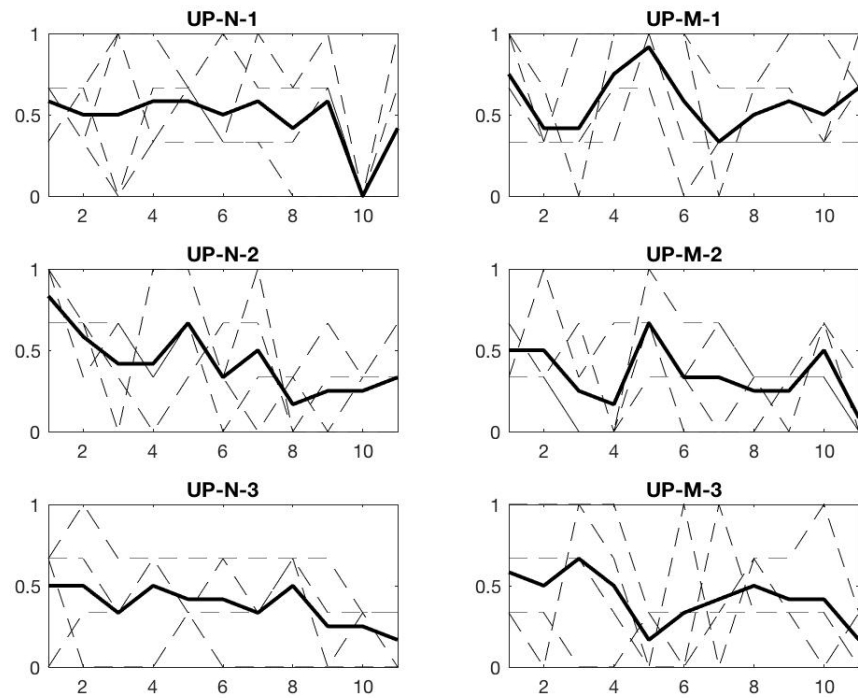
Note: Treatments averages are solid lines, while sessions averages are dashed lines.

Figure 2: Sessions and Groups Average Production Rates in Baseline Treatments



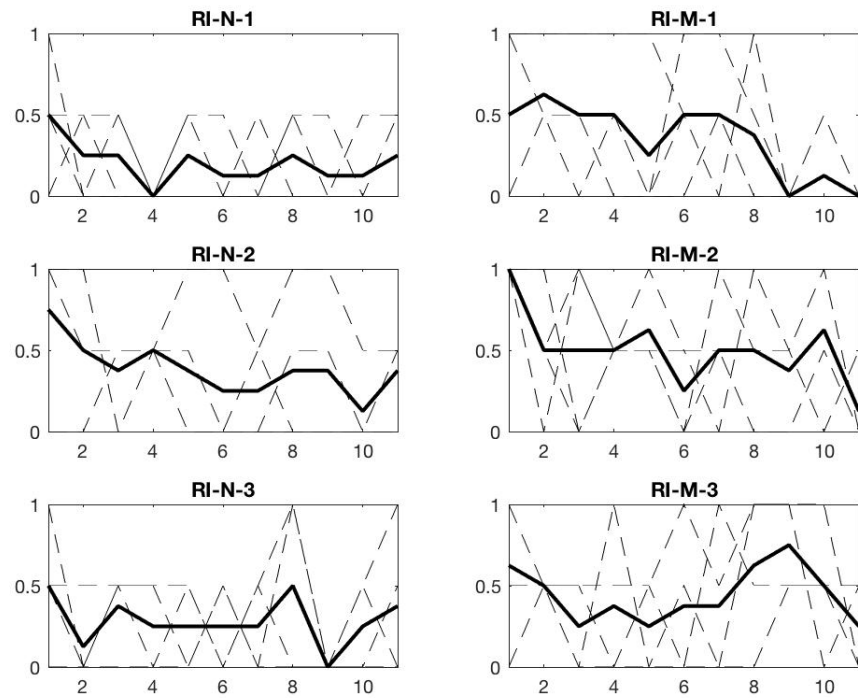
Note: Sessions averages are solid lines, while group averages are dashed lines.

Figure 3: Sessions and Groups Average Production Rates in Uncertain Position Treatments



Note: Sessions averages are solid lines, while group averages are dashed lines.

Figure 4: Sessions and Groups Average Production Rates in Role Identification Treatments



Note: Sessions averages are solid lines, while group averages are dashed lines.